

2020 Annual Report

For the Fiscal Year Ended March 31, 2020

Consolidated Financial Overview

| | 2019 66th term (April 1, 2018~ March 31, 2019) | 2020 67th term (April 1, 2019~ March 31, 2020) |
|-----------------------------------------------------------------------------------------|---------------------------------------------------------|---------------------------------------------------------|
| Revenue [Continuing operations] (Millions of yen) | 161,160 | 154,629 |
| Profit before tax [Continuing operations] (Millions of yen) | 928 | 807 |
| Profit (loss) [All businesses] (Millions of yen) | (1,697) | (1,838) |
| Profit (loss) attributable to owners of parent [All businesses] (Millions of yen) | (4,335) | (3,169) |
| Comprehensive income [All businesses] (Millions of yen) | (2,521) | (4,810) |
| Equity attributable to owners of parent (Millions of yen) | 53,157 | 47,386 |
| Total assets (Millions of yen) | 118,832 | 117,219 |
| Equity attributable to owners of parent per share (Yen) | 2,213.64 | 1,973.31 |
| Basic earnings (loss) per share (Yen) | (180.51) | (131.97) |
| Diluted earnings per share (Yen) | _ | _ |
| Equity attributable to owners of parent to total assets ratio (%) | 44.7 | 40.4 |
| Profit to equity attributable to owners of parent ratio (%) | (7.7) | (6.3) |
| Price earnings ratio (Times) | _ | _ |
| Cash flows from operating activities (Millions of yen) | 13,581 | 12,844 |
| Cash flows from investing activities (Millions of yen) | (8,962) | (11,465) |
| Cash flows from financing activities (Millions of yen) | (3,197) | 4,601 |
| Cash and cash equivalents at end of period (Millions of yen) | 20,470 | 25,121 |
| Number of employees [Average number of temporary employees outside the above] (Persons) | 7,237 [1,351] | 7,169 [1,239] |

(Notes) 1. The Company has prepared its consolidated financial statements based on the International Financial Reporting Standards (hereinafter "IFRS").

- 2. Revenue does not include consumption taxes.
- 3. The amounts are rounded to the nearest million yen.
- 4. Diluted earnings per share is not stated due to the absence of dilutive shares.
- 5. Price earnings ratio for the 66th and 67th term is not listed because the Company recorded a loss for this fiscal year.
- 6. The number of employees indicated here denotes the number of persons currently employed.
- 7. At the Board of Directors meeting held on December 18, 2017 during the 65th term, it was resolved to transfer our vehicle production business to Honda Motor Co., Ltd. Because of entering a share transfer agreement on the same date, the said business has been classified under discontinued operations, and for the 64th term, the figures shown are after reclassification. For the 63rd terms, the figures shown include the figures of the discontinued operation.

Consolidated Financial Summary

1. Analysis of Results of Operations

(1) Analysis of Results for the Current Fiscal Year

During the fiscal year that ended March 31, 2020, the recovery of Japanese economy continued at a moderate pace, as weakness of capital expenditures and exports remain whereas individual consumption recovery is moderate. In overseas economies, the United States and Asian countries show certain signs of weakness, but continue moderate recoveries. On the other hand, China showed a gradual slowdown due to concerns over trade issues with the United States and financial markets, including excessive debts. Amid such circumstances, the global spread of COVID-19 constrained economic activities, which lead to a rapid deceleration of economic recovery for the current consolidated fiscal year.

In light of these circumstances, the Yachiyo Group has formulated a new three-year Mid-Term Companywide Policy that started from April 2018 (2018 to 2020 Mid-Term) in order to achieve its 2020 Vision: "To become a true worldwide player with superior technologies and distinctive products." We have worked towards our goals: "Autonomy and self-reliance of each business", the "Realization of the world's best or first ever technologies and products", and "drastic improvements in the power of the actual site through working style reforms" based on the "Yachiyo Corporate Philosophy" and "safe production activities and stable quality and deliveries" with a view to "Actualize the competitiveness of global top-class technologies and products."

We have driven the following five priority measures set out in the 2018-2020 mid-term policy.

One of priority measures is "Manufacturing/ Monozukuri evolution in anticipation of customers' need". For that reason, we have acquired a considerable amount of information necessary to anticipate customers' needs. With this obtained information, we have established an environment that allows internal sharing. We will continue to make the best use of the collected information for developing our future technologies and products.

In addition, we introduced a highly efficient process flow, ranging from planning to selling our products for our new product development, which is called "front-loading" in the area of manufacturing/ Monozukuri evolution.

In "Establishment and implementation of global operations", officers are assigned to be responsible for each region where manufacturing facilities are located as the global bases in order to clarify roles and responsibilities. In addition, we established a support structure by enforcing the Mother Plant function in Japan. Technicians and engineers will be dispatched to provide each regional business operation with their support. This gives us a good outlook of standardization of various production characteristic levels across the plants.

As for "Drastic improvement of quality assurance system", we dug deeper into critical quality problems, executed countermeasures, and took preventive measures. In particular, we stepped up our efforts to review quality assurance standards, on the production floors and enhanced training programs to make associates compliant with standards. Through stronger collaborations with R&D and Manufacturing departments, we have improved quality characteristics to make production processes easier and maintain consistency. Moving forward, we will continue our efforts and reliably implement to contain any defects.

In "prior development and optimal allocation of human resources that will be our company's future", we have rolled out measures for the revitalization of human resources and working style reforms in order to maximize manufacturing floor capabilities. In human resource development, we launched new activities such as forming a team with various expertly skilled associates in order to review company mid- and

long-term directions on the assumption of future business structure. This made it possible for us to set up a mechanism enabling cross-functional team activities for operations.

In terms of "Expansion of sustainability for improving the company value", we have achieved our initial environment targets and are compliant with environmental regulations. We have actively engaged in community-based activities that contribute to society through our technologies and products and in the promotion of disabled athlete's activities. In doing so, we have strengthened Governance, Risk and Compliance for sound corporate activities.

Revenue in the fiscal year ended March 31, 2020 decreased 6,531 million (4.1%) year over year, to 154, 629 million yen, due to a decrease in orders in Japan, the Americas and Asia as well as impacts from foreign currency translation adjustment and COVID-19 global pandemic, despite an increase in orders received in China. In terms of profits, operating profit stands at 992 million yen due to a decrease in orders and impairment losses in Japan. With the decline in additional expenses for maintaining stable production, supplementing products from other plants, recall related expenses, and impairment losses at US Yachiyo, Inc. (U.S.A) in the Americas, there is an increase of 291 million yen (41.4%) compared to the same period a year ago. Profit before tax decreased 121 million yen (13.1%) year over year, to 807 million yen due to the impact of foreign currency translation adjustment. Although losses attributable to owners of the parent was 3,169 million yen, an improvement of 1,166 million yen year over year was made.

Business results by segment are as follows:

(Japan)

In Japan, revenue totaled 23,297 million yen, a decrease of 4,622 million yen or 16.6%, compared with the previous fiscal year because of various factors including a decrease in orders received for automotive and motorcycle parts. Loss before tax totaled 7,345 million yen, a decrease of 5,917 million yen, compared with the previous fiscal year during which the Company recorded an impairment loss on a non-consolidated basis primarily due to a decrease in orders received and the COVIC-19 pandemic.

(The Americas)

The Americas revenue decreased by 3,119 million yen (8.0%) year over year to 36,092 million yen. This is because of factors which include a decrease in orders received for automotive parts in U.S., the COVID-19 pandemic and the effects of foreign currency translation adjustment, despite the recovery of the sales decline in orders received in Yachiyo Mexico Manufacturing S.A. de C.V. (Mexico) because of the production suspension at key customers due to flooding in the previous year. Profit before tax decreased to 2,157 million yen due to a drop in orders received and COVID-19 pandemic impacts. However, we saw the positive effects of cost improvements in expenses, 6,023 million yen, for stabilizing production, which had issues derived from aging equipment at US Yachiyo, Inc. (U.S.A), for supplementing products from other facilities to ensure product supply to customers, and recall-related expenses due to defects in some fuel

tanks and impairment loss.

We will continue our efforts toward the maintenance of machinery and ensure new equipment introduction at US Yachiyo, Inc. (U.S.A) in order to strengthen the production systems.

(China)

In China, revenue totaled 36,930 million yen, an increase of 3,592 million yen or 10.8%, compared with the previous fiscal year, in spite of production suspension due to the impact of the spread of the COVID-19. Because of an increase in orders received at the Company's consolidated subsidiaries, Yachiyo Wuhan Manufacturing Co., Ltd. Profit before tax increased 1,994 million yen (53%) year on year, to 5,758 million yen, mainly due to an increase in orders received, an increase in expenses from supporting different model mix/ lineups and the positive effects of cost improvements.

(Asia)

In Asia, revenue decreased 2,381 million yen (3.9%) year over year, to 58,309 million yen, due to a decrease in orders of motorcycle parts received. Profit before tax decreased 2,221 million yen (33.5%) year over year, to 4,408 million yen, mainly due to a decrease in orders received, changes in the model lineup, and increased volume related expenses from a new customer.

(2) Analysis of Financial Position

Total assets at the end of the fiscal year, which ended March 31, 2020, totaled 117,219 million yen, representing a decrease of 1,613 million yen compared to the previous fiscal year. The decrease was mainly attributable to a decrease in trade and other receivables, despite an increase in cash and cash equivalents, and fiscal assets.

Total liabilities amounted to 56,323 million yen, representing an increase of 4,968 million yen compared to the previous fiscal year. The increase was mainly attributable to an increase of loans, despite a decrease in trade and other payables.

Total equity amounted to 60,896 million yen, representing a decrease of 6,581 million yen compared to the previous fiscal year. This was mainly due to a decrease in retained earnings.

(3) Cash Flow Status

Cash and cash equivalents (hereinafter referred to as "Funds") at the end of the fiscal year, which ended March 31, 2020 increased by 4,652 million yen compared to the end of the previous fiscal year, to 25,121 million yen. This was mainly due to profit before tax of 807 million yen, depreciation and amortization of 7,525 million yen, and an 8,000 million yen increase in long-term loan payables, despite the purchase of

property, plant and equipment of 11,092 million yen and income tax payments of 4,066 million yen.

The status of cash flow for the fiscal year, which ended March 31, 2020, and factors related to increase and decrease from the previous fiscal year are as follows:

(Cash flows from operating activities)

Funds produced by operating activities decreased by 737 million yen compared to the previous fiscal year, to 12,844 million yen (13,581 million yen of Funds provided in the previous fiscal year). This was primarily due to a decrease in trade and other payables of 4,976 million yen and income taxes paid of 4,066 million yen, despite profit before tax of 807 million yen, depreciation and amortization of 7,525 million yen, and a decrease in trade and other receivables of 4,976 million yen.

(Cash flows from investing activities)

Funds used in investing activities decreased by 2,503 million yen compared to the previous fiscal year, when we had proceeds from a transfer of business of 6,745 million yen, to 11,465 million yen(8,962 million of Funds used in the previous fiscal year), despite the purchase of property, plant and equipment of 11,092 million yen.

(Cash flows from financing activities)

Funds used in financing activities increased by 7,798 million yen compared to the previous fiscal year, to 4,601 million yen (3,197 million of Funds used in the previous fiscal year). This was primarily due to a net increase in income from long-term loan payables of 8,000 million yen, despite repayment of long-term loan payables of 2,498 million yen, and cash dividends paid out of 1,772 million yen.

2. Fundamental Policy Concerning Earnings Distributions and **Dividend for the Fiscal Year Under Review**

The Company considers returning profits to its shareholders as one of the paramount issues of management. It has been striving to enhance its corporate value by developing business activities with a global viewpoint.

In determining earnings distribution, the Company gives comprehensive considerations including the outlook for demand for future funds. As for dividend payouts, the Company has made it a policy to determine payouts on a long-term basis considering results of operations on a consolidated basis.

The Company's basic policy is to pay dividends from surplus twice a year through an interim dividend and a year-end dividend.

The decision-making body for these dividends is the Board of Directors for the interim dividend and the General Shareholders' Meeting for the year-end dividend.

By utilizing retained earnings for investments and contributions for the sake of future business expansion, the Company strives to improve business performance and strengthen its financial standing.

Regarding the year-end dividend for the fiscal year under review, the Company sincerely regret to announce that a dividend will not be paid at the end of the year. (Making the annual dividend 8 yen per share, along with the interim dividend of 8 yen per share.) In addition to a decline in the orders received because of key customer's suspensions of production due to the spread of COVID-19, we had impairment losses in the consolidated and non-consolidated bases year-end income resulting in a decrease in earnings forecast, which was substantially below the initial forecasts. As a result, the dividend to equity attributable to owners of the consolidated parent company ratio for the fiscal year under review was 0.4%.

3. Management Policy, Business Environment and Issues to be addressed

The future perspective presented below reflects our understanding of our business circumstance as of the date of publication of this document.

(1) Basic Management Policy

Yachiyo sincerely fulfills our responsibilities as a Monozukuri Company to provide products and technologies that are vital to the society based on the "Yachiyo Corporate Philosophy". The "Yachiyo Corporate Philosophy" comprises "Respect for the Individual" and "Customer First" as our fundamental beliefs. "Respect for the Individual" means we respect each other's individuality, build mutual trust based on a collegial relationship for realization of our company's common goals by making sincere efforts and actively participating to realize a sense of fulfillment. "Customer First" means we believe it is our task to satisfy customers with products that exceed their expectations. In order for Yachiyo to "aim to become a company that is recognized and valued by society", our employees understand "Yachiyo Corporate Philosophy" well, so they will be prepared for meeting the ever-changing requirements of society.

As part of our perpetual practice of "Yachiyo Corporate Philosophy", we set our desired situation as our future vision for 10 years. Therefore, we are pushing forward with our business activities to achieve each milestone set to every three years. We created the Vision 2030, which started in April 2020 as the 14th midterm (20-22 mid-term) and identified this phase as "Rebuilding a foundation for further growth".

(2) Target Management Indicators

The Yachiyo group considers the consolidated operating income margin as an important management indicator for attaining steady growth in the global market, securing appropriate profits, and improving corporate value.

(3) Business Environment

With regard to the economic outlook, economic activities have become restricted due to the COVID-19 spread and the economy has rapidly declined. The automotive industry, which we are part of, predict the new vehicle sales will tentatively decrease.

The volume of long-term vehicle sales is likely to have a gradual decrease due to the decline in the population in Japan as a result of the low birthrate and aging population, with aging car owners. While the global market is driven by two major markets, the U.S. and China, demand is increasing in certain Asian countries, and future automotive production and sales volume are expected to grow at high levels. However, the economic outlook is expected to remain uncertain, and it is necessary to monitor development in the market.

As the global market expands, there are increasing needs for new value-added automobiles, such as CASE: Connected, Autonomous, Shared and Electric as well as MaaS: Mobility as a Service. In particular, many automobile manufacturers are rapidly adapting to the need for electrification while consumers are shifting their interest to hybrid cars and electric vehicles with heightened awareness of environmental preservation. While automobile manufacturers advance with investing resources into the embodiment of these new values, they are increasingly procuring parts from suppliers that possess planning and development capabilities for making original proposals and global level supply capabilities. Furthermore, with this trend, partnerships going beyond the boundaries of the automotive industry are becoming more prevalent as electronic manufacturers, material manufacturers, IT companies, and other companies enter partnerships with automotive-related companies.

Yachiyo Vision 2030

The Yachiyo established "Yachiyo Vision 2030" for the next decade is to achieve sustained business development.

Yachiyo set its desired state as "Becoming the key company in the mobility industry by constant manufacturing evolution" in the "Vision 2030". This means that we will keep evolving our Monozukuri/ manufacturing craftsmanship to exceed our customer's expectations, and become a company that is valued and relied on by our customers in the mobility industry including various tools and people's lives associated with mobility. Our desire is to become a company, which offers products, and technologies that customers want to use and become enriched through.

In accomplishing the Vision 2030 goals, we envision our mid-term desired situations for 14th, 15th and 16th terms. Starting April this year, we have taken each step towards this for further progress.



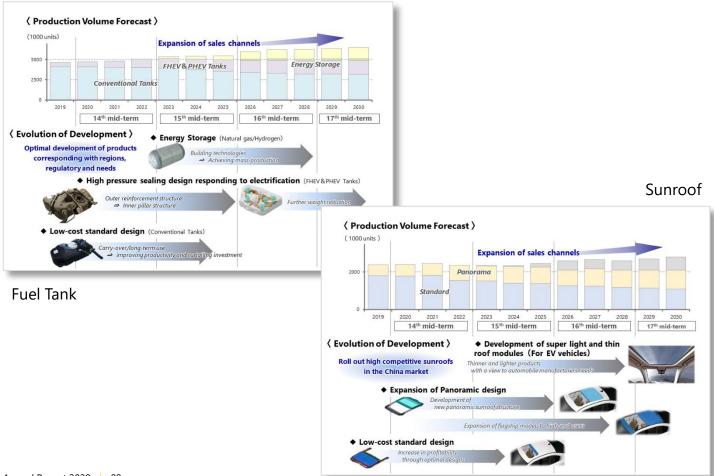


Direction of our core products

We will make every effort to expand business operations with our core products, plastic fuel tanks and sunroofs through the expansion of sales channels. In addition, we will streamline our production structure by thorough cost cutting efforts through production innovation activities in order to generate steady revenue.

As for our plastic fuel tank products, we will make efforts to increase the production scale and sales channels by meeting high environmental performance levels, low cost standard designs, and proceeding with our R&D activities to meet customer needs region by region. As for our high pressure sealing design tank corresponding to electrification, this tank has been built in the Hybrid cars of GAC Honda since April 2020, so we will aim to expand its application in future electric vehicles. Next, we are working on the design development of energy storage in view of mass-production in response to fuel cell vehicles, which would contribute to the realization of low-carbon society.

In terms of our sunroof products, we are aiming to expand the sales channels by increasing variations of sunroofs and standard designs to meet customers' needs. We will make efforts to expand our activities in the Asian region, which we believe is a potential new market when we can achieve cost reduction of certain components. Additionally, our wide opening panoramic sunroof is under development to achieve lower costs and new configurations, which are in high demand in the Chinese market. Once we acquire such competitiveness, we will roll that out to global markets. In addition, we are developing lightweight and thin roof modules in correspondence to electrification, with demand for new roof systems expected to grow in line with the trend.

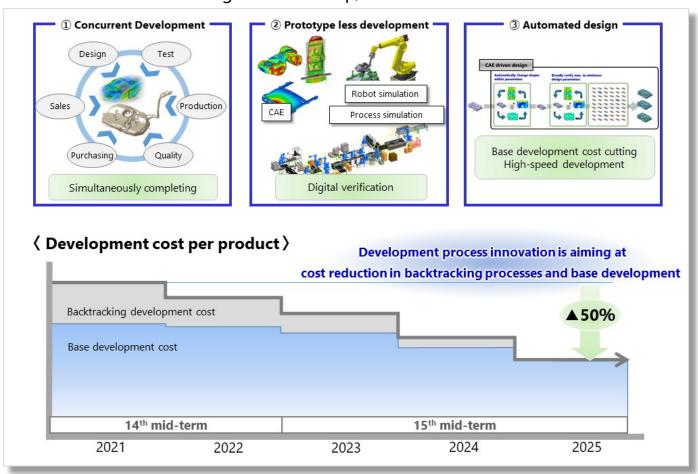


Evolution of Monozukuri / Manufacturing Craftsmanship

In product development, we need to allocate our development resources to new products and technologies moving forward in order to efficiently and promptly carry out business tasks and meet customers' needs as quickly as possible.

Our established Monozukuri emerged from the departments of design review, development, manufacturing, engineering, and production. Each functional unit coordinates and prepares tasks for each process flow. Recently, the unification of each functional unit has started to take on design reviews together, to address merchantability, and reflect on issues such as ease of making parts in the production processes in the R&D stages. With this synchronized development, we could minimize backtrack processes and design changes. Beside these benefits, we will make efforts to drive R&D process innovation and efficiency improvements by making the best use of digital verification tools, such as CAE and simulation, in order to avoid prototype fabrication and automated design based on a database with built up internal Know-how and knowledge.

Evolution of Manufacturing Craftsmanship/ Monozukuri



Consolidated Statements of Financial Position

| | | Millions of yen |
|-----------------------------------------------|-------------------------|-------------------------|
| | As of March 31, 2019 | As of March 31, 2020 |
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | 20,470 | 25,121 |
| Trade and other receivables | 26,335 | 20,286 |
| Other financial assets | 5,137 | 5,767 |
| Inventories | 9,218 | 9,509 |
| Other current assets | 1,987 | 1,487 |
| Total current assets | 63,146 | 62,171 |
| Non-current assets | | |
| Property, plant and equipment | 47,760 | 46,896 |
| Intangible assets and goodwill | 4,423 | 3,238 |
| Right-of-use assets | _ | 595 |
| Other financial assets | 776 | 1,918 |
| Deferred tax assets | 1,837 | 1,818 |
| Net defined benefit asset | 553 | 288 |
| Other non-current assets | 337 | 296 |
| Total non-current assets | 55,686 | 55,048 |
| Total assets | 118,832 | 117,219 |
| Liabilities and equity | | |
| Liabilities | | |
| Current liabilities | | |
| Trade and other payables | 19,914 | 17,907 |
| Loans payable | 12,867 | 12,913 |
| Other financial liabilities | 338 | 681 |
| Income taxes payable | 1,147 | 1,008 |
| Allowance | 1,891 | 1,450 |
| Other current liabilities | 4,466 | 4,197 |
| Total current liabilities | 40,622 | 38,155 |
| Non-current liabilities | 40,022 | 30,133 |
| Loans payable | 717 | 7,000 |
| Other financial liabilities | 145 | 500 |
| Net defined benefit liability | 5,614 | 6,266 |
| Deferred tax liabilities | 3,942 | 4,115 |
| Other non-current liabilities | 316 | 288 |
| Total non-current liabilities | 10,734 | 18,168 |
| Total liabilities | 51,355 | 56,323 |
| Equity | 31,333 | 30,323 |
| Capital stock | 3,686 | 3,686 |
| Capital stock Capital surplus | 3,488 | 3,488 |
| Retained earnings | 44,403 | 40,469 |
| Treasury stock | 44,403 △25 | 40,469 △25 |
| Other components of equity | 1,605 | △232 |
| Total equity attributable to owners of parent | - | |
| | 53,157 | 47,386 13 510 |
| Non-controlling interests | 14,319 | 13,510 |
| Total equity Total liabilities and equity | 67,477 118,832 | 60,896 117,219 |

Consolidated Statements of Income and Comprehensive Income

Consolidated Statements of Income

For the years ended March 31 Millions of yen

| | 2019 | 2020 | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|-----------------------|--|
| | 66 th term | 67 th term | |
| Continuing operations | | | |
| Revenue | 161,160 | 154,629 | |
| Cost of sales | △143,267 | △136,290 | |
| Gross profit | 17,893 | 18,338 | |
| Selling, general and administrative expenses | △12,917 | △13,946 | |
| Research and development expenses | △4,282 | △3,743 | |
| Other income | 295 | 517 | |
| Other expenses | △287 | △175 | |
| Operating profit | 701 | 992 | |
| Finance income | 388 | 371 | |
| Finance expenses | △162 | △557 | |
| Profit before tax | 928 | 807 | |
| Income tax expense | △3,444 | △2,645 | |
| Profit (loss) from continuing operations | △2,517 | △1,838 | |
| Discontinued operations | | | |
| Profit from discontinued operations | 820 | _ | |
| Profit (loss) | △1,697 | △1,838 | |
| Access of the Control | | | |
| Attribution of profit | A 4 225 | A 2 1CO | |
| Owners of parent | △4,335 | △3,169 | |
| Non-controlling interests | 2,638 | 1,331 | |
| Earnings (loss) per share | | | |
| Basic earnings (loss) per share (yen) | | △131.97 | |
| | | | |
| Discontinued operations | 34.14 | _ | |
| Total basic earnings (loss) per share | △180.51 | △131.97 | |

Consolidated Statements of Comprehensive Income

For the years ended March 31 Millions of yen

| Consolidated Statements of Comprehensive income | | Millions of yen |
|------------------------------------------------------------------------------------------|-------------------------------|-------------------------------|
| | 2019 66 th term | 2020 67 th term |
| Profit (loss) | △1,697 | △1,838 |
| Other comprehensive income | | |
| Items not recognized in profit or loss | | |
| Remeasurements of defined benefit plans | △696 | △442 |
| Net change of financial assets measured at fair value through other comprehensive income | △472 | 703 |
| Total of items not recognized in profit or loss | △1,168 | 261 |
| Items that may be recognized in profit or loss | | |
| Translation differences of foreign operations | 344 | △3,232 |
| Total of items that may be recognized in profit or loss | 344 | △3,232 |
| Total other comprehensive income | △824 | △2,971 |
| Comprehensive income | △2,521 | △4,810 |
| Attribution of Comprehensive income | | |
| Owners of parent | △5,275 | △5,387 |
| Non-controlling interests | 2,754 | 577 |

Consolidated Statements of Changes in Equity

Millions of yen

| | Equity attributable to owners of parent | | | f parent |
|------------------------------------------------------------------------------------------|-----------------------------------------|--------------------|----------------------|-------------------|
| | Capital stock | Capital surplus | Retained earnings | Treasury stock |
| Balance as of April 1, 2018 | 3,686 | 3,488 | 49,969 | △25 |
| Comprehensive income | | | | |
| Profit (loss) | | | △4,335 | |
| Other comprehensive income | | | | |
| Remeasurements of defined benefit plans | | | | |
| Net change of financial assets measured at fair value through other comprehensive income | | | | |
| Translation differences of foreign operations | | | | |
| Total comprehensive income | _ | _ | △4,335 | |
| Transactions with owners | | | | |
| Purchase of treasury stock | | | | Δ0 |
| Dividends of surplus | | | △576 | |
| Changes in ownership interest in subsidiaries that do not result in a loss of control | | 0 | | |
| Transfer from other components of equity to retained earnings | | | △654 | |
| Total transactions with owners | _ | 0 | △1,231 | △0 |
| Balance as of March 31, 2019 | 3,686 | 3,488 | 44,403 | △25 |
| Comprehensive income | | | | |
| Profit (loss) | | | △3,169 | |
| Other comprehensive income | | | | |
| Remeasurements of defined benefit plans | | | | |
| Net change of financial assets measured at fair value through other comprehensive income | | | | |
| Translation differences of foreign operations | | | | |
| Total comprehensive income | _ | _ | △3,169 | |
| Transactions with owners | | | | |
| Purchase of treasury stock | | | | △0 |
| Dividends of surplus | | | ∆384 | |
| Changes in ownership interest in subsidiaries that do not result in a loss of control | | | | |
| Transfer from other components of equity to retained earnings | | | ∆381 | |
| Total transactions with owners | _ | _ | △765 | △0 |
| Balance as of March 31, 2020 | 3,686 | 3,488 | 40,469 | △25 |

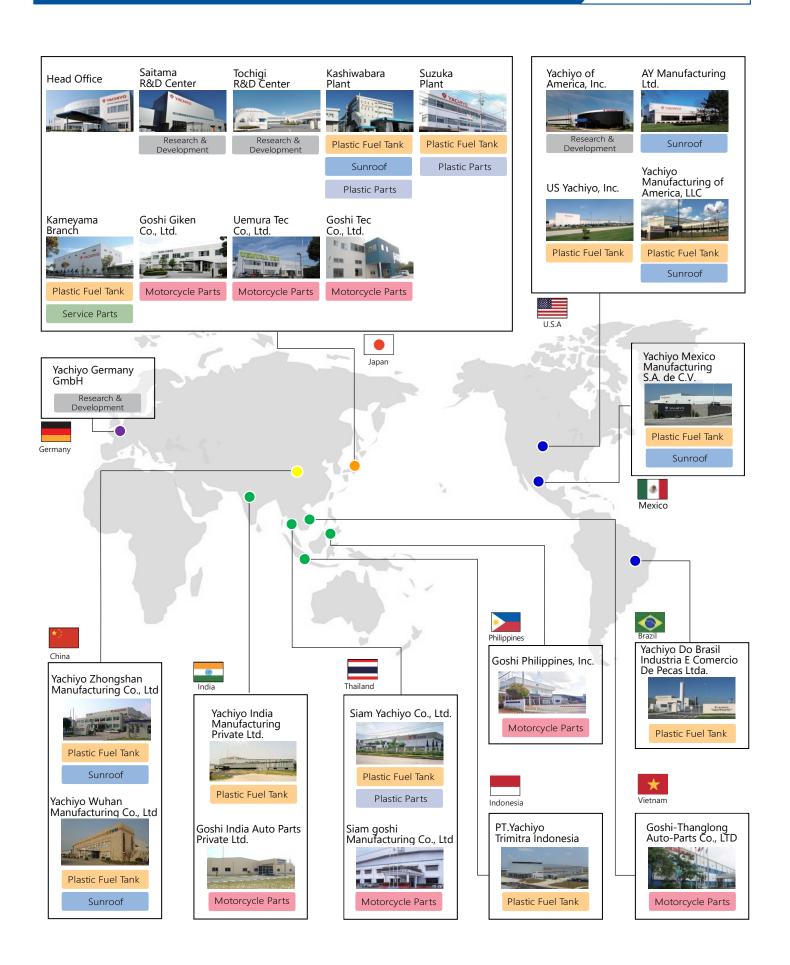
| | | | | | | IN. | fillions of yen |
|------------------------------------------------------------------------------------------------|-----------------------------------------------|------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|--------|----------|----------------------------------|-----------------|
| | | | able to ow | | ent | | |
| | Other components of equity | | | | | | |
| | Remeasurements of defined benefit plans | Net change of financial assets measured at fair value through other comprehensive income | Translation differences of foreign operations | Total | Total | Non- controlling interests | Total equity |
| Balance as of April 1, 2018 | _ | 596 | 1,295 | 1,891 | 59,008 | 12,851 | 71,859 |
| Comprehensive income | | | , | , | , | , | • |
| Profit (loss) | | | | | △4,335 | 2,638 | △1,697 |
| Other comprehensive income | | | | | | _, _, _ | |
| Remeasurements of defined benefit plans | △654 | | | △654 | △654 | △42 | △696 |
| Net change of financial assets measured at fair value through other comprehensive income | | △472 | | △472 | △472 | | △472 |
| Translation differences of foreign operations | | | 186 | 186 | 186 | 158 | 344 |
| Total comprehensive income | △654 | △472 | 186 | △940 | △5,275 | 2,754 | △2,521 |
| Transactions with owners | | | | | , | , | • |
| Purchase of treasury stock | | | | | Δ0 | | Δ0 |
| Dividends of surplus | | | | | △576 | △1,286 | |
| Changes in ownership interest in subsidiaries that do not result in a loss of control | | | 0 | 0 | 0 | Δ0 | |
| Transfer from other components of equity to retained earnings | 654 | | | 654 | _ | | _ |
| Total transactions with owners | 654 | _ | 0 | 654 | △576 | △1,286 | △1,862 |
| Balance as of March 31, 2019 | _ | 124 | 1,481 | 1,605 | 53,157 | 14,319 | 67,477 |
| Comprehensive income | | | | | | | |
| Profit (loss) | | | | | △3,169 | 1,331 | △1,838 |
| Other comprehensive income | | | | | | | |
| Remeasurements of defined benefit plans | ∆381 | | | ∆381 | ∆381 | △61 | △442 |
| Net change of financial assets measured at fair value through other comprehensive income | | 703 | | 703 | 703 | | 703 |
| Translation differences of foreign operations | | | △2,539 | △2,539 | △2,539 | △692 | △3,232 |
| Total comprehensive income | ∆381 | 703 | △2,539 | △2,218 | △5,387 | 577 | △4,810 |
| Transactions with owners | | | | | | | |
| Purchase of treasury stock | | | | | △0 | | △0 |
| Changes in ownership interest in subsidiaries that do not result in a loss of control | | | | | ∆384 | △1,387 | △1,772 |
| Change in non-controlling interest | | | | | _ | | _ |
| Transfer from other components of equity to retained earnings | 381 | | | 381 | _ | | _ |
| Total transactions with owners | 381 | _ | _ | 381 | ∆384 | △1,387 | △1,772 |
| Balance as of March 31, 2020 | _ | 826 | △1,058 | △232 | 47,386 | 13,510 | 60,896 |

Consolidated Statements of Cash Flows

For the years ended March 31 Millions of yen

| | | Millions of yen |
|--------------------------------------------------------------|-----------------------|-----------------------|
| | 2019 | 2020 |
| | 66 th term | 67 th term |
| Cash flows from operating activities | | |
| Profit before tax | 928 | 807 |
| Profit (loss) before tax from discontinued operations | 820 | _ |
| Depreciation and amortization | 7,242 | 7,525 |
| Impairment losses | 2,423 | 3,842 |
| Finance income | △388 | △371 |
| Finance expenses | 162 | 557 |
| Gain on sales of subsidiaries' stocks | △845 | _ |
| Decrease (increase) in trade and other receivables | 9,884 | 4,976 |
| Decrease (increase) in inventories | 290 | △629 |
| Increase (decrease) in trade and other payables | △4,840 | △1,339 |
| Increase (decrease) in allowance | 1,891 | △441 |
| Increase (decrease) in net defined benefit liability | 477 | 684 |
| Decrease (increase) in net defined benefit asset | 578 | 265 |
| Other, net | △1,135 | 860 |
| Subtotal | 17,487 | 16,736 |
| Interest and dividends received | 373 | 371 |
| Interest expenses paid | △163 | △197 |
| Income taxes (paid) refund | △4,116 | △4,066 |
| Net cash provided by (used in) operating activities | 13,581 | 12,844 |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment | △12,099 | △11,092 |
| Proceeds from sale of property, plant and equipment | 54 | 202 |
| Purchase of intangible assets | △1,115 | △840 |
| Payments into or withdrawal of time deposits, net | △2,548 | 275 |
| Proceeds from sale of businesses | 6,745 | _ |
| Other, net | 1 | △10 |
| Net cash provided by (used in) investing activities | △8,962 | △11,465 |
| Cash flows from financing activities | | |
| Net increase (decrease) in short-term payable | 1,889 | 961 |
| Proceeds from long-term loans payable | | 8,000 |
| Repayments of long-term loans payable | ∆3,113 | △2,498 |
| Cash dividends paid to owners of parent | △576 | △384 |
| Cash dividends paid to non-controlling interests | △1,286 | △1,387 |
| Other, net | ∆111 | △90 |
| Net cash provided by (used in) financing activities | △3,197 | 4,601 |
| Net increase (decrease) in cash and cash equivalents | 1,422 | 5,980 |
| Effect of exchange rate changes on cash and cash equivalents | 38 | ∆1,328 |
| Cash and cash equivalents at beginning of period | 19,010 | 20,470 |
| Cash and cash equivalents at end of period | 20,470 | 25,121 |

Global Network



| Date | | Event | | | | |
|----------------------|--------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|
| August | 1953 | Established Yachiyo Painting Co., Ltd. to engage in the baking finish of metals Appointed as a designated plant by Honda Motor Co., Ltd. | | | | |
| May | 1960 | Established Suzuka Plant in Suzuka City in Mie Prefecture to engage in the buffing and painting of motorcycle parts and components | | | | |
| September | 1968 | Changed company name to Yachiyo Industry Co., Ltd. | | | | |
| August | 1972 | Established Kashiwabara Plant in Sayama City in Saitama Prefecture and started commissioned production of mini vehicles for Honda Motor Co., Ltd. | | | | |
| N | 1074 | Accepted an investment from Honda and became its affiliated company | | | | |
| November | 1974 | Jointly established Goshi Giken Co., Ltd. with Honda Motor Co., Ltd. and Sankei Giken Kogyo Co., Ltd. | | | | |
| February | 1976 1977 | Started commissioned production of buggies for overseas markets for Honda Motor Co., Ltd. Started production of fuel tanks for vehicles | | | | |
| August June | 1983 | Established Yokkaichi Factory in Yokkaichi City in Mie Prefecture to engage in the pressing and welding of automotive parts | | | | |
| August | 1985 | Expanded Yokkaichi Factory and started commissioned production of mini trucks for Honda Motor Co., Ltd. | | | | |
| January | 1986 | Established Tochigi R&D Center in Sakura City in Tochigi Prefecture | | | | |
| June | 1986 | Started production of sunroofs for vehicles | | | | |
| January | 1989 | Established first overseas production base in Canada (currently the entire business has been transferred) | | | | |
| October | 1994 | Registered stock of the Company as over-the-counter stock with the Japan Security Dealers Association | | | | |
| May | 1996 | Started commissioned production of mini passenger vehicles at Yokkaichi Factory for Honda Motor Co., Ltd. | | | | |
| June | 1996 | Established Yachiyo Industry (UK) Limited (currently a consolidated subsidiary) in the U.K. | | | | |
| June | 1996 | Established UYT Ltd. in the U.K. jointly with other local corporations | | | | |
| January | 1997 | Established Siam Yachiyo Co., Ltd. (currently a consolidated subsidiary) in Thailand | | | | |
| May | 1997 | Moved head office to Sayama City in Saitama Prefecture | | | | |
| | 1997 | Established Yachiyo of America Inc. (currently a consolidated subsidiary) in the U.S.A. | | | | |
| September October | 1997 | | | | | |
| | | Jointly established AY Manufacturing Ltd. (currently a consolidated subsidiary) in the U.S.A. with other local corporations | | | | |
| May | 1998 | Established Kameyama Branch in Kameyama City in Mie Prefecture as an integrated processing and shipping plant for service parts | | | | |
| January | 1999 | Established US Yachiyo, Inc. (currently a consolidated subsidiary) in the U.S.A. | | | | |
| September | 2000 | Established Yachiyo Manufacturing of Alabama, LLC (name changed to Yachiyo Manufacturing of America, LLC (currently a consolidated subsidiary) in October 2014) in the U.S.A. | | | | |
| April | 2002 | Established Yachiyo Zhongshan Manufacturing Co., Ltd. (currently a consolidated subsidiary) in China | | | | |
| August | 2002 | Additionally acquired shares in Goshi Giken Co., Ltd. to make it a subsidiary of the Company (currently a consolidated subsidiary) Made also Uemura Tec Co., Ltd., a domestic subsidiary of Goshi Giken Co., Ltd., Siam Goshi Manufacturing Co., Ltd. (Thailand) and Goshi-Thanglong Auto-Parts Co., Ltd. (Vietnam), overseas subsidiaries of Goshi Giken Co., Ltd., subsidiaries of the Company (All three companies are currently consolidated subsidiaries of the Company.) | | | | |
| December | 2004 | Listed the shares of the Company on the JASDAQ Securities Exchange currently the Tokyo Stock Exchange JASDAQ (standard)) | | | | |
| July | 2005 | Established Yachiyo Wuhan Manufacturing Co., Ltd. (currently a consolidated subsidiary) in China | | | | |
| October | 2005 | Additionally acquired equity interest in AY Manufacturing Ltd. (U.S.A.) (currently a consolidated subsidiary) to make it a subsidiary of the Company | | | | |
| December | 2006 | Honda Motor Co., Ltd. became the parent company of the Company by means of tender offer of the shares in the Company | | | | |
| May | 2007 | Established Goshi India Auto Parts Private Ltd. (currently a consolidated subsidiary) in India | | | | |
| April | 2008 | Established Yachiyo India Manufacturing Private Ltd. (currently a consolidated subsidiary) in India | | | | |
| September | 2009 | Established Yachiyo do Brasil Industria e Comercio de Pecas Ltda. (currently a consolidated subsidiary) in Brazil | | | | |
| February | 2012 | Established Yachiyo Mexico Manufacturing S.A. de C.V. (currently a consolidated subsidiary) in Mexico | | | | |
| April | 2012 | Established Saitama R&D center in Sayama City in Saitama Prefecture | | | | |
| May | 2012 | Established PT. Yachiyo Trimitra Indonesia (currently a consolidated subsidiary) in Indonesia | | | | |
| December | 2014 | Established Yachiyo Germany GmbH (currently a consolidated subsidiary) in Germany | | | | |
| April | 2016 | Following the business transfer of MSD Co., Ltd., Goshi Tec Co., Ltd. in Koshi City, Kumamoto Prefecture, and Goshi Philippines, Inc. and LAGUNA ASSOCIE REALTY INC. in the Philippines, became subsidiaries of the Company (All three companies are currently consolidated subsidiaries of the Company.) | | | | |
| December | 2017 | Established Yachiyo Yokkaichi Co., Ltd. as a preparatory company for transferring vehicle production business | | | | |
| March | 2018 | Yachiyo Yokkaichi Co., Ltd. took over the vehicle production business and started operation | | | | |
| April | 2018 | Transferred all of the shares of Yachiyo Yokkaichi Co., Ltd. to Honda Motor Co., Ltd. and terminated | | | | |
| - | | commissioned production of mini vehicles | | | | |

Corporate Strategy Office Corporate Communication Department 393, Kashiwabara, Sayama-shi, Saitama 350-1335 +81-4-2955-1211